

# HANMAR

Commercial Flooring Project Management







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# About Us

Commercial flooring and project management experts.

## Hanmar

HANMAR delivers a top-tier floor installation and project management service, specialising in commercial, healthcare, education government, hospitality, recreation, airport and retail real estate in Australia. With over 4 decades in the commercial flooring and construction industry, HANMAR has established long-term relationships with Australia's top-tier companies, suppliers, asset managers and building contractors.

With a strong commitment to the product life cycle and delivering efficient outcomes, HANMAR has earned an enviable reputation as a trusted, environmentally minded and innovative business. A long list of satisfied clients is testament to the experience, access to global supplies, technical knowledge and attention to detail.

## The Andrews Group

HANMAR has been an integral part of The Andrews Group for over 40 years.

The Andrews Group is an architectural product, installation and product life-cycle management company established over 40 years ago. As a genuine family company, the founder Howard Andrews maintains a guiding hand on the business while the next generation of the family manage operations in Australia and Southeast Asia. A youthful, entrepreneurial and innovative spirit infuses the company, backed by enduring values of respect, trust and experience.

With a focus on design and sustainability, The Andrews Group work in partnership with Australia's leading architects and designers to create imaginative and inspiring spaces with BOLON flooring and BAUX acoustic panels. With a focus on efficiency and sustainability, delivery extends to flooring installation and project management through the HANMAR business and maintenance and product life-cycle services through FLOORLIFE.

Together, The Andrews Group offers comprehensive product and service expertise, including product supply, installation and life-cycle management to the construction and interior design industries in Australia and Southeast Asia.



# Our Approach

You'll see the difference in the way we work.

## Style

Our approach is personal yet professional. We pride ourselves on our ability to work within highly regulated environments, while also offering the flexibility to respond to changing site requirements.

## Instinct

We have learnt to trust our intuition, experience and creative instinct in choosing the right partners, products and people.

## Respect

We are a relationship-driven company that treats our partners, staff members and stakeholders with complete respect.

## Energy

We are a vibrant energetic multi-generational organisation with an entrepreneurial spirit, optimistic outlook and complete dedication to innovation.



# Meet The Team

Our strong and experienced team partners with clients to deliver professional, efficient and cost effective solutions.



**Howard Andrews**  
Founder & Group Sales Director

Founding Hanmar over 40 years ago, Howard sits on the board of the Carpet Institute of Australia and chairs the Associates Committee. He drives the strategic direction of The Andrews Group businesses.



**Mark Andrews**  
Group Managing Director

Mark focuses on the strategic growth of The Andrews Group, including Hanmar, Bolon, Baux and Floorlife.



**Glen Coulson**  
Business Development and Operations Manager

With over 30 years' experience installing commercial flooring, Glen leads the project installations teams and operations on a day to day basis.



**Tom Winter**  
Project Manager

With over 15 years' experience, Tom is a qualified carpenter with a background in design and project management.



**Marti Quintero**  
Project Services Coordinator

Marti provides assistance to the Hanmar team pre and post project delivery.



**Danielle Butler**  
Finance and Admin Coordinator

Danielle brings over 8 years of administration experience, assisting with accounts and finance.





# Services

At Hanmar, we possess the knowledge and expertise to confidently handle both large and small-scale projects across a range of sectors.

## Commercial flooring supply and installation for:

- Carpet tiles
- Broadloom carpet
- LVT
- Woven vinyl
- Polished concrete
- Floor preparation

## In the following sectors:

- Commercial
- Healthcare
- Education
- Government
- Hospitality
- Retail
- Sports and Recreation

## Across the following project types:

- Fit-outs
- Refurbishments
- New Builds



Australian Super, Melbourne



# Management Systems

Top-tier quality, safety and risk-management.

## Insurances

- Workcover
- Public liability insurance - \$20 million

## Prequalification

- CM3 Contractor Safety Management

Demonstrates HANMAR's health and safety capabilities.

- Bowz Prequalified
- Programmed Facilities Management Preferred Contractor
- Safety Management Plan
- First Aid Trained
- Police Checks

## Memberships

- Flooring Association of Victoria

FAV represents the interests of the floorcovering industry in Victoria with a focus on industrial relations representation and services, the development of a Code of Ethics and the promotion of the principle that floorcovering should only be installed by qualified installers.

- Carpet Institute of Australia

The Carpet Institute of Australia Limited (CIAL) is a non-profit industry association dedicated to the development of Australian's carpet industry. Formed in 1967, CIAL represents carpet manufacturers, as well as retailers and suppliers of goods and services to industry.



# Recognised For Excellence

Proud of our awards and accolades over our 40-year history.

Our delivery of high-quality projects that often exceeds client expectations has earned Hanmar a range of awards, recognition and certificates from industry bodies and clients.

## Winner - 2016 Flooring Association of Victoria (FAV) Awards - Office Fit-Out

Hanmar was awarded the best Office Fitout at the 2016 FAV Awards for their installation of Bolon at CGU Insurance in Melbourne. Using 1,450 m2 of custom angular shaped tiles, the flooring was installed on Regupol underlay to access flooring.

To minimise waste generated from cutting BOLON in the directional weave of the material according to design, a complex method to laser cut the material was used. Despite tight deadlines and a challenging installation, the installation team worked tirelessly for three weeks to achieve a successful outcome for the client. The job was completed flawlessly and within budget.



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## Nomination - 2017 Flooring Association of Victoria (FAV) Awards - Office Fit-Out

Following the move of their corporate headquarters from Sydney to Melbourne, department store retailer David Jones embarked on a large redesign of their new headquarters at Botanica 3, 572 Swan St, Richmond.

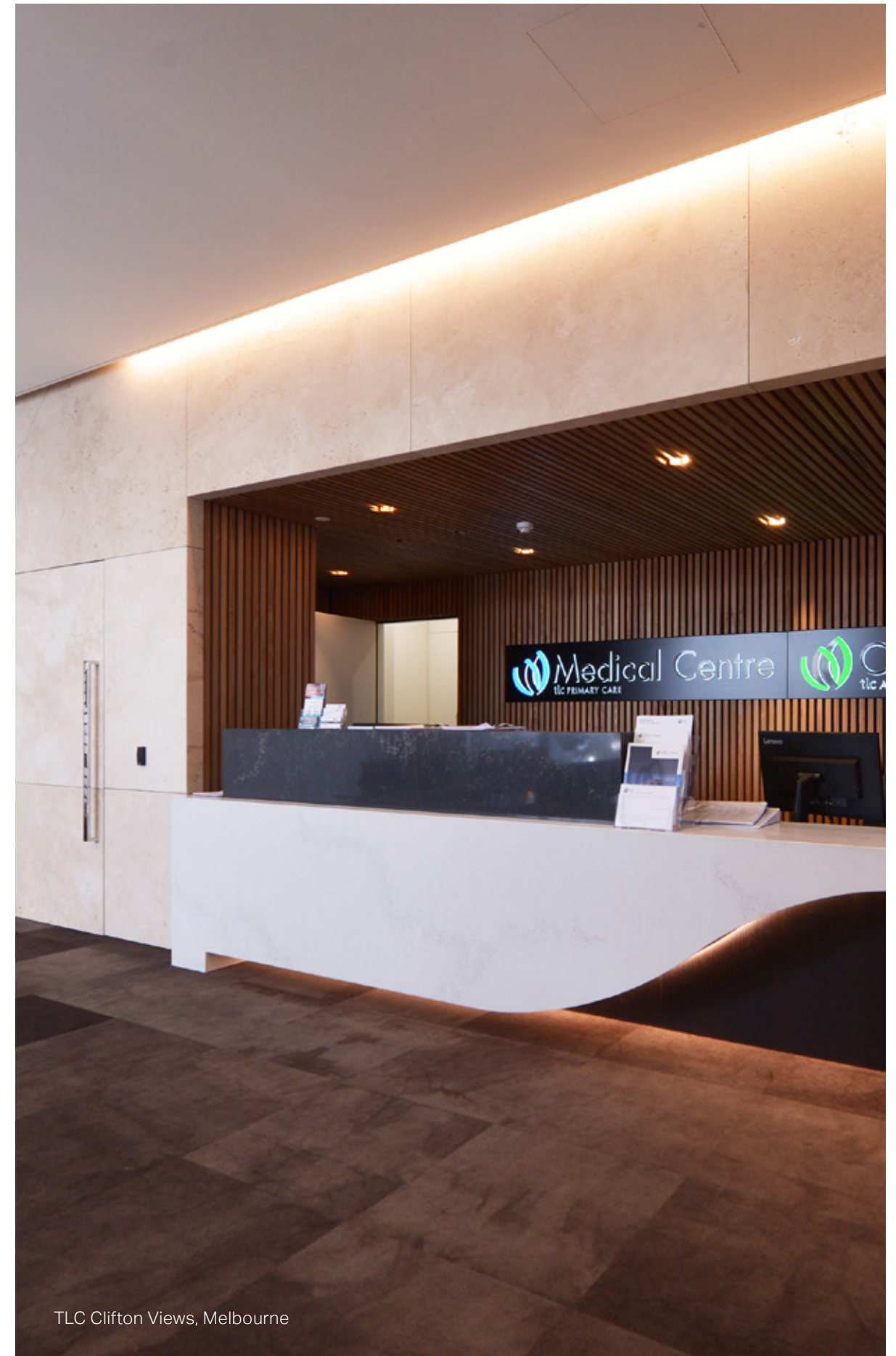
Using a combination of Shaw Carpet Tiles, Comcork, Tretford, Armstrong and Designer Rugs, the team of professionals installed flooring over the expansive 7,400m2 space.

Despite challenging programming, the 3-month project was completed to perfection and under budget.



## Our Track Record

Throughout our 40-plus years of operation, Hanmar has successfully worked with a range of government entities and companies across all sectors.



TLC Clifton Views, Melbourne



A modern office lounge with a blue carpet, large windows, and contemporary furniture including beige armchairs and a colorful geometric sofa. The ceiling features recessed linear lighting.

# HANMAR

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